



CORPORATE OVERVIEW

DELIVERING MORE THAN FREIGHT

Information as of March 2024



WELCOME TO THE TFI INTERNATIONAL **SUCCESS STORY**

In our short history, we have expanded through more than 90 acquisitions to become a North American leader in the transportation and logistics industry.

In 2023, TFI International generated US\$6.4 billion in revenue supported by approximately 25,000 employees across 600 facilities in the United States and Canada. Despite this exceptional growth, we have always remained true to our roots, particularly the communities we serve and the environment we strive to protect. In the following pages, we will share with you our unique journey and what distinguishes TFI International from other competitors in the industry.

In a nutshell, the key differentiator revolves around our mission: *“Delivering more than freight”*. I hope you enjoy reading about our remarkable story.

Alain Bédard, FCPA
Chairman of the Board,
President and Chief Executive Officer



THE COMPANY HAS A
DIVERSE CUSTOMER BASE
ACROSS A BROAD CROSS-SECTION
OF INDUSTRIES

Through strategic acquisitions, we manage a growing network of **wholly owned** operating subsidiaries.

Revenue by top customers by industry:

Retail	24%
Manufactured goods	14%
Automotive	12%
Building materials	12%
Food and beverage	8%
Metals and mining	7%
Services	5%
Others	18%



OVERVIEW OF OUR COMPANY

Top 10 transportation and logistics provider in North America.

Revenue by Geography (FY 2023)

66%

United States

34%

Canada

25,100+

Employees

90+

Operating Companies

590+

Facilities

34,600+

Trailers

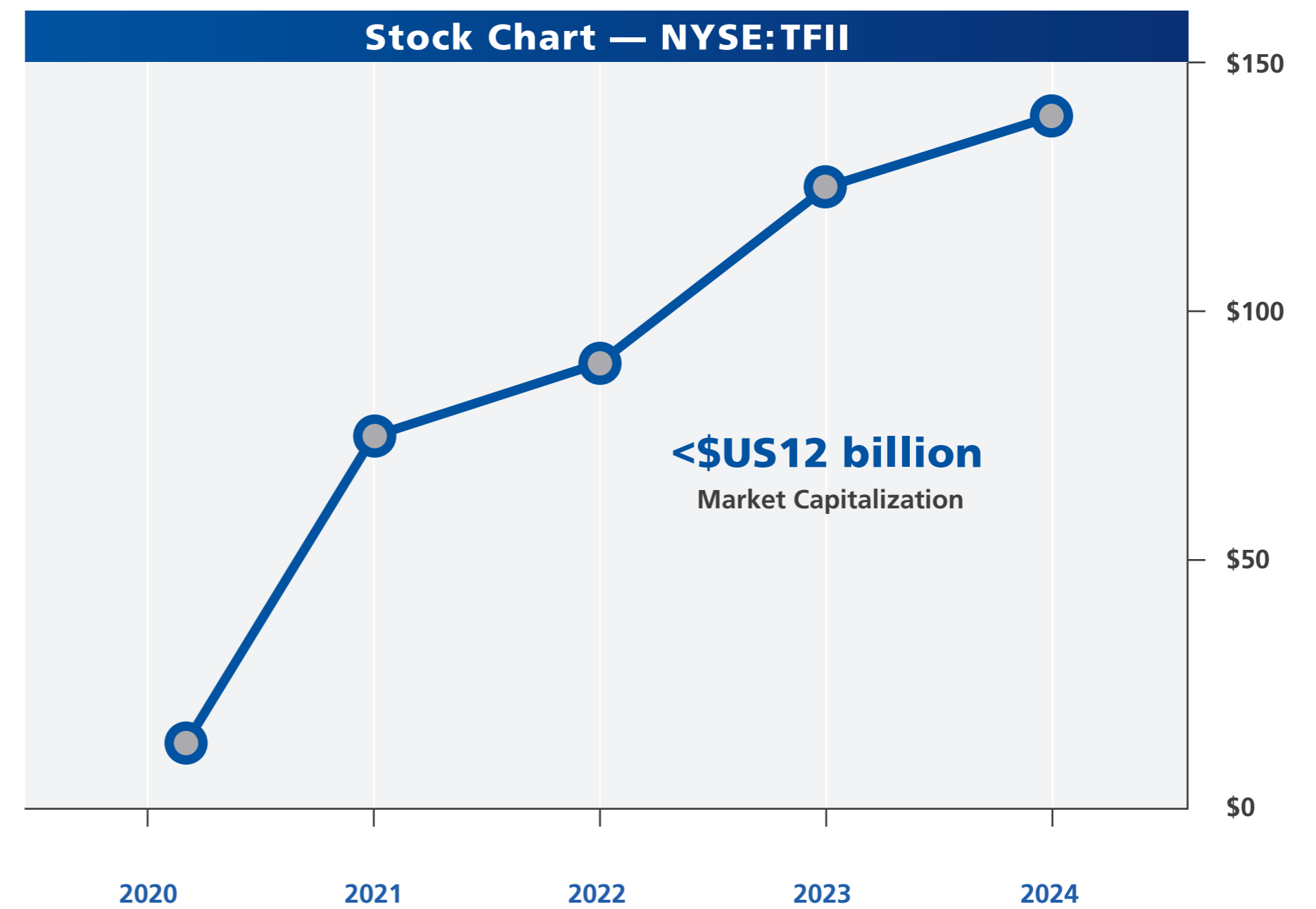
18,900+

Tractors (11,400 owned and 7,500 independent contractors)



NYSE AND TSX: **TFII**

TFI International is listed on the New York Stock Exchange since early 2020, marking a new chapter in our Company's history. Over the past few years, TFI has created exceptional value for its stakeholders.



EXPERIENCED LEADERSHIP TEAM WITH EXTENSIVE INDUSTRY EXPERIENCE



Alain Bedard
Chairman of the Board,
President and CEO



David Saperstein
Chief Financial Officer



Kal Atwal
Executive Vice-President
Canadian LTL and US Logistics



Steven A. Brookshaw
Senior Executive Vice-President
*Truckload and Specialized
Truckload: Canada and US*



Kristen Fess
Executive Vice-President
*Truckload and Specialized
Truckload: Canada*



Rick Hashie
Executive Vice-President
Logistics: Canada and US



Bob McGonigal
Executive Vice-President
LTL: US



Justin Paul
Executive Vice-President
*Truckload: Western-Canada
and Western-US*



Junior Roy
Executive Vice-President
Truckload: Quebec



Christopher Traikos
Executive Vice-President
*Package and Courier:
Canada and US*
LTL: US

OUR PEOPLE:
**PROFESSIONAL,
ATTENTIVE AND
DEDICATED**

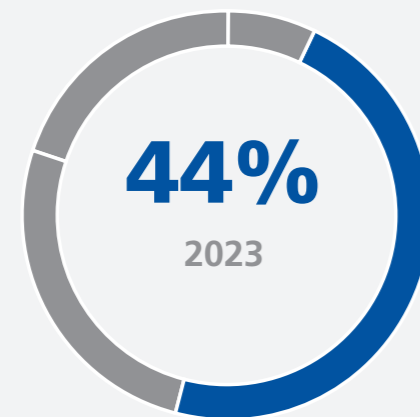
Our team is united in our dedication to giving the best possible service and experience. This commitment not only extends to our delivery practices, but also to our treatment of customers, partners and shareholders. By always following through with quality care and striving to protect the environment, we intend to inspire trust in all communication and business activities with all stakeholders.



TFI INTERNATIONAL PLATFORM OVERVIEW

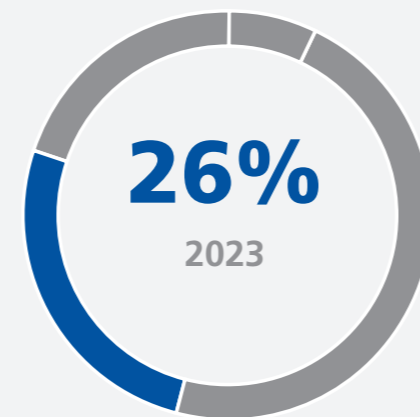
SATISFACTION IN SOLUTION. EXCELLENCE IN EFFICIENCY.

LESS-THAN-TRUCKLOAD



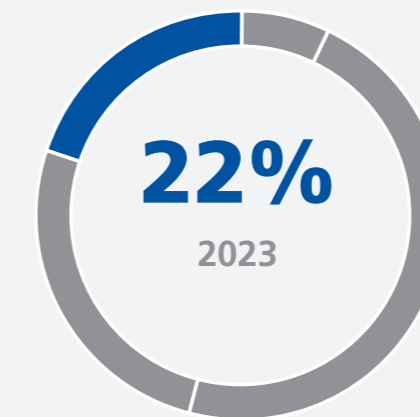
- Over-the-road and asset-light intermodal LTL services
- Significant scale in both US and Canada, now with TForce Freight
- Vast facility network spread across the US and Canada in uniquely located cities
- Significant owned real estate portfolio of terminals and hubs

TRUCKLOAD



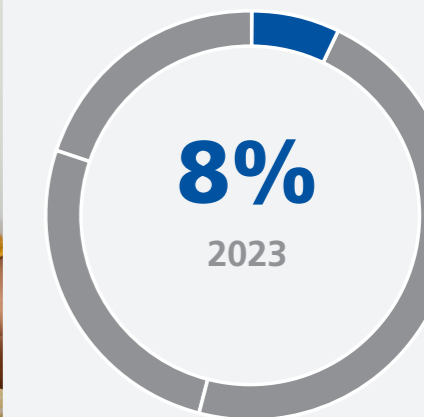
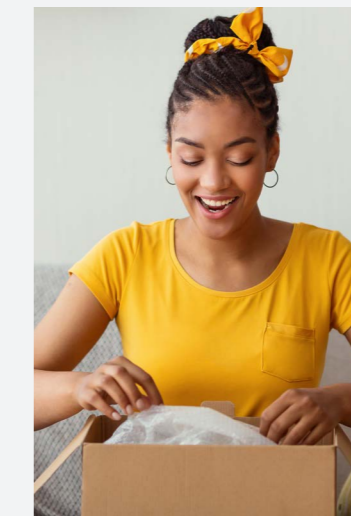
- Dry-van full truckload
- Flatbed, tanks, dumps, oversized and other specialized services in US and Canada
- Modern fleet
- Company owns majority of assets and has long established partner-carrier relationships

LOGISTICS



- Same-day parcel delivery nationwide in the United States and Canada
- LTL truck brokerage and other asset-light logistics services
- Expedite shipping and last-mile services create exposure to the booming eCommerce growth

PACKAGE & COURIER



- Next-day delivery in Canada and globally through partnership with DHL
- Specialized supply chain services
- Well-positioned in capturing growth from increasing eCommerce delivery demand



[View Companies](#)



LESS-THAN-TRUCKLOAD

BEST-IN-CLASS TECHNOLOGY

We offer clients a web-enhanced experience for facilitating and expediting their orders and inquiries. Our innovative systems are designed to facilitate on-time and damage-free transportation of customer freight.

EFFICIENT NETWORK

Leveraging our capabilities in asset-light intermodal activities allows us to generate higher returns.

BEST-IN-CLASS CAPABILITIES

We provide enhanced management of multiple providers, improved service levels, and a disciplined approach to adapting supply to demand.

44%

of total 2023 revenue

14

Operating Companies



[View Companies](#)



TRUCKLOAD

MODERNIZED FLEET

Our tractors and trailers are equipped with the latest technology to track and measure capacity.

CARRIER ACCESS

We have long-established partnerships that enable customers to access more carriers.

ASSET OPTIMIZATION

Implementing cost-lowering practices and optimization programs, we are able to maintain our financial strength under challenging conditions.

26%
of total 2023 revenue

49
Operating Companies



[View Companies](#)



LOGISTICS

FULL SERVICE

We offer a complete one-stop experience for customers that offers supply chain management and transportation planning.

TWO MAJOR SUB-SEGMENTS

Same-day package delivery and LTL brokerage.

ROBUST NETWORK

We leverage our extensive network to capitalize on e-commerce growth opportunities. We are equipped with an extensive network to provide same day parcel delivery nationwide in the U.S. and Canada.

22%

of total 2023 revenue

25

Operating Companies



PACKAGE & COURIER

WAIT-FREE FREIGHT

We offer next-day delivery in Canada and globally through our partners.

LEADING-EDGE TECHNOLOGY

We integrate innovative vehicle tracking and bar-coding technologies into our extensive fleet of couriers.

EFFICIENT NETWORK

We consistently strive to improve network efficiency through the consolidation of our operations, administration and IT platforms.

8%
of total 2023 revenue

4
Operating Companies

SAFETY IS OUR PRIORITY

Through innovation and learning, we aim to set the safety standard in our industry. We are uncompromising about the safety and wellness of our employees, contractors, customers, and the public.

Our operating companies have prioritized our truck drivers working conditions and safety by integrating technologies that include:

- Collision Avoidance
- Adaptive Braking
- Lane Departure Warning
- Real-time Weather Alerts
- Air Cuffs Locks
- Trailer Tracking
- Side Object Detection
- Electronic Stability Control
- Electronic Logging Devices (ELDs)
- Speed Governing Systems
- Outward Facing DriveCams/Event Recorders
- Automatic 5th Wheel Release



OUR COMMITMENT TO **ENVIRONMENT AND SUSTAINABILITY**

Our fleet is typically equipped with the latest in fuel economy, safety and aerodynamics. Most new equipment is ordered with eco-options and/or greenhouse gas (GHG) emission lowering features, which can result in significant potential fuel savings over other equipment designs.

**TFI PRIORITIZES
MODERN AND EFFICIENT
FLEETS**

>1M

Annual kilometers eliminated
through route optimization
strategies by TForce Logistics

PACKAGE & COURIER

70%

of the delivery vehicles
are propane-fueled





OUR COMMITMENT TO **SOCIAL INITIATIVES**

The promotion of diversity and equality is a critical part of being a world-class leader in transportation and logistics. At TFI, we are committed to fostering a diverse workplace where everyone has the opportunity to thrive through the development, implementation and reinforcement of positive policies and practices.



LIVING AND BREATHING **OUR CORPORATE MISSION**

As reflected by our success story, we deliver more than freight at TFI International. Our 25,000-plus employees across North America live and breath our mission on a daily basis. The end-result is a best-in-class customer service focused on quality, safety and protection of the environment.



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