



# CORPORATE OVERVIEW

**DELIVERING MORE THAN FREIGHT**

Information as of January 2026



## WELCOME TO THE TFI INTERNATIONAL SUCCESS STORY

In our short history, we have rapidly expanded through more than 130 acquisitions to become a North American leader in the transportation and logistics industry, operating across the U.S., Canada and Mexico.

In 2024, TFI International generated over US\$8 billion in revenue, supported by more than 27,000 team members across our 650 facilities throughout North America. Despite our exceptional growth, we have remained true to our roots, maintaining a family-like culture that actively engages in the communities we serve.

In the pages that follow, you'll discover our unique journey and what distinguishes TFI International in the transportation and logistics industries, and most importantly, our core mission of *"Delivering more than freight"*. I hope you enjoy reading about our remarkable story.

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**Alain Bédard, FCPA**  
Chairman of the Board,  
President and Chief Executive Officer



## THE COMPANY HAS A **DIVERSE CUSTOMER BASE** ACROSS A BROAD CROSS-SECTION OF INDUSTRIES

Through strategic acquisitions, we manage a growing network of wholly owned operating subsidiaries.

### Revenue by top customers by industry:

Retail	<b>19%</b>
Manufactured goods	<b>17%</b>
Building materials	<b>13%</b>
Automotive	<b>10%</b>
Metals and mining	<b>10%</b>
Food and beverage	<b>8%</b>
Services	<b>7%</b>
Others	<b>16%</b>



## OVERVIEW OF OUR COMPANY

Top 10 transportation and logistics provider in North America.

Revenue by Geography (FY 2025)

**70%**

United States

**30%**

Canada

**26,200+**

Employees

**95+**

Operating Companies

**630+**

Facilities

**42,700+**

Trailers

**19,500+**

Trucks (13,511 owned and 6,044 independent contractors)



## NYSE AND TSX: **TFII**

TFI International is listed on the New York Stock Exchange since early 2020, marking a new chapter in our Company's history.

Over the past 20 years, TFI has produced a cumulative shareholder return well in excess of the TSX and S&P 500.

**~50%**  
U.S. shareholder base

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# EXPERIENCED LEADERSHIP TEAM WITH EXTENSIVE INDUSTRY EXPERIENCE



**Alain Bedard**

Chairman of the Board,  
President and CEO



**David Saperstein**

Chief Financial Officer



**Kal Atwal**

Senior Executive Vice-President  
*LTL: Canada and US*



**Steven A. Brookshaw**

Senior Executive Vice-President  
*Truckload and Specialized  
Truckload: Canada and US*



**Rick Hashie**

Senior Executive Vice-President  
*Logistics: Canada and US*



**Kristen Fess**

Executive Vice-President  
*Truckload and Specialized  
Truckload: Canada*



**Brad Glassford**

Executive Vice-President  
*Specialized Truckload: Canada*



**Michael Hover**

Executive Vice-President  
*Package and Courier:  
Canada and USA*

# EXPERIENCED LEADERSHIP TEAM WITH EXTENSIVE INDUSTRY EXPERIENCE



**Dan Leslie**

Executive Vice-President

*Logistics: Canada and US*



**Justin Paul**

Executive Vice-President

*Specialized Truckload:  
Western-Canada and Western-US*



**Junior Roy**

Executive Vice-President

*Truckload: Quebec*



**Christopher Traikos**

Executive Vice-President and  
Chief Commercial Officer

*TForce Freight*

*LTL: US*



## OUR PEOPLE: **PROFESSIONAL, ATTENTIVE AND DEDICATED**

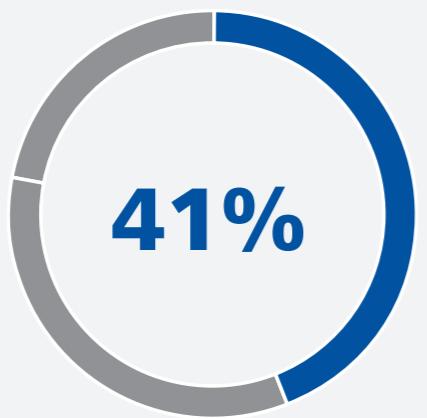
Our team is united in our dedication to giving the best possible service and experience. This commitment not only extends to our delivery practices, but also to our treatment of customers, partners and shareholders. By always following through with quality care and striving to protect the environment, we intend to inspire trust in all communication and business activities with all stakeholders.



# TFI INTERNATIONAL PLATFORM OVERVIEW

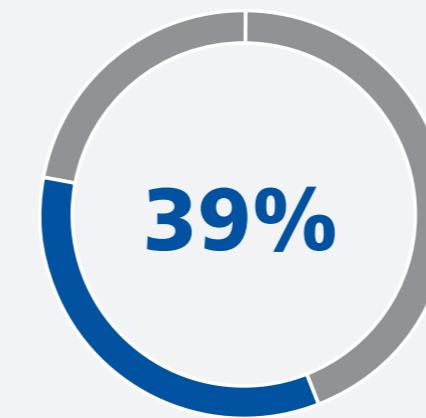
SATISFACTION IN SOLUTION. EXCELLENCE IN EFFICIENCY.

## LESS-THAN-TRUCKLOAD



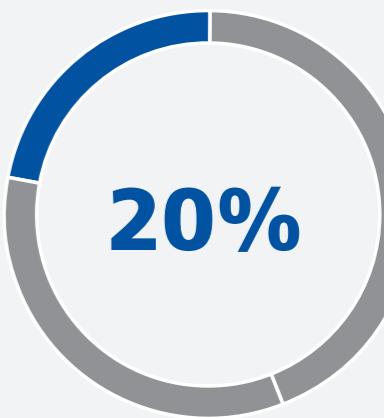
- Over-the-road and asset-light intermodal LTL services and package and courier
- Significant scale in both US and Canada, now with TForce Freight
- Vast facility network spread across the US and Canada in uniquely located cities
- Significant owned real estate portfolio of terminals and hubs

## TRUCKLOAD



- Dry-van full truckload
- Flatbed, tanks, dumps, oversized and other specialized services in US and Canada
- Modern fleet
- Company owns majority of assets and has long established partner-carrier relationships

## LOGISTICS



- Same-day parcel delivery nationwide in the United States and Canada
- LTL truck brokerage and other asset-light logistics services
- Expedite shipping and last-mile services create exposure to the booming eCommerce growth



## LESS-THAN-TRUCKLOAD

### BEST-IN-CLASS TECHNOLOGY

We offer clients a web-enhanced experience for facilitating and expediting their orders and inquiries. Our innovative systems are designed to facilitate on-time and damage-free transportation of customer freight.

### EFFICIENT NETWORK

Leveraging our capabilities in asset-light intermodal activities allows us to generate higher returns.

### BEST-IN-CLASS CAPABILITIES

We provide enhanced management of multiple providers, improved service levels, and a disciplined approach to adapting supply to demand.

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**41%**

of Q2-2025 revenue

**19**

Operating Companies

## LESS-THAN-TRUCKLOAD COMPANIES



### UNITED STATES

- Hercules
- Hot Line Freight Systems
- TForce Freight

### CANADA

- Cavalier
- Clarke Transport
- Excel Transportation
- Kindersley
- La Crete Transport
- McMurray Serv-U Expediting

### PACKAGE AND COURIER

- National Fast Freight
- Normandin
- TForce Freight Canada
- Tripar Transportation
- TST-CF Express
- Vitran

- Canpar Express
- ICS Courier
- Loomis Express
- TForce Integrated Solutions



## TRUCKLOAD

### MODERNIZED FLEET

Our tractors and trailers are equipped with the latest technology to track and measure capacity.

### CARRIER ACCESS

We have long-established partnerships that enable customers to access more carriers.

### ASSET OPTIMIZATION

Implementing cost-lowering practices and optimization programs, we are able to maintain our financial strength under challenging conditions.

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**39%**

of Q2-2025 revenue

**57**

Operating Companies

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# TRUCKLOAD COMPANIES



## CONVENTIONAL

- Besner
- Boutin
- CMW Express
- Couture
- HWT
- JCG
- Laidlaw Carriers Van
- Papineau International
- TJS Express

## SPECIALIZED

- Big Freight Systems
- Boyd Bros
- BTC East
- BTC West
- Central Oregon Truck Company
- Coastal Transport
- Contrans Flatbed Group
- Contrans Intermodal-Gusgo
- Contrans Intermodal-P&W
- Contrans Tank Group
- Contrans Vrac
- CRS Express
- Driving Force Decks
- Durocher International
- E.W. Wylie
- EDGE
- Fleetway
- GBT

# TRUCKLOAD COMPANIES



## SPECIALIZED

- GHL Transport
- Golden International
- Ho-Ro
- JAF
- JAG
- Keystone Western
- Kingsway Bulk
- Laidlaw Carriers Bulk
- Laser
- Lone Star Transportation
- Mirabel Logistic
- Nordique
- Piston Tank
- SM Freight
- Smokey Point Distributing
- South Shore
- TA Dedicated
- TF Dedicated Logistics
- TF Truckload & Logistics
- The Roadmaster Group
- T-Lane Transportation
- Tombro
- Tri-Line Carriers
- TSH & CO
- TST Expedited
- TTL
- Vedder
- Westfreight Systems
- Winalta
- WTI Transport



## LOGISTICS

### FULL SERVICE

We offer a complete one-stop experience for customers that offers supply chain management and transportation planning.

### TWO MAJOR SUB-SEGMENTS

Same-day package delivery and LTL brokerage.

### ROBUST NETWORK

We leverage our extensive network to capitalize on e-commerce growth opportunities. We are equipped with an extensive network to provide same day parcel delivery nationwide in the U.S. and Canada.

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**20%**

of Q2-2025 revenue

**25**

Operating Companies

# LOGISTICS COMPANIES



## LOGISTICS

- AC Logistics Canada
- Active Truck Transport
- Auto Truck Transport
- Axsun USA
- Cavalier Logistics
- Clarke North America
- Cornerstone Logistics
- Craler
- DSN Chemical Transportation
- FreightLine USA
- Logikit
- Pleasant Prairie Logistics
- Quik X Logistics
- Quiktrax Intermodal
- SAF Logistics
- Stream Logistics
- TForce Autogistics
- TForce Logistics
- TForce Logistics Canada
- TForce LSM
- TForce Medical Logistics
- TForce Premier Distribution
- TFWW
- Unimark Truck Transport
- Unity Courier Service

## SAFETY IS OUR PRIORITY

Through innovation and learning, we aim to set the safety standard in our industry. We are uncompromising about the safety and wellness of our employees, contractors, customers, and the public.

Our operating companies have prioritized our truck drivers working conditions and safety by integrating technologies that include:

- Collision Avoidance
- Adaptive Braking
- Lane Departure Warning
- Real-time Weather Alerts
- Air Cuffs Locks
- Trailer Tracking
- Side Object Detection
- Electronic Stability Control
- Electronic Logging Devices (ELDs)
- Speed Governing Systems
- Outward Facing DriveCams/Event Recorders
- Automatic 5<sup>th</sup> Wheel Release



## OUR COMMITMENT TO ENVIRONMENT AND SUSTAINABILITY

Our fleet is typically equipped with the latest in fuel economy, safety and aerodynamics. Most new equipment is ordered with eco-options and/or greenhouse gas (GHG) emission lowering features, which can result in significant potential fuel savings over other equipment designs.

**TFI PRIORITIZES  
MODERN AND EFFICIENT  
FLEETS**

**>1M**

Annual kilometers eliminated  
through route optimization  
strategies by TForce Logistics

**PACKAGE & COURIER**

**70%**

of the delivery vehicles  
are propane-fueled



## OUR COMMITMENT TO **SOCIAL INITIATIVES**

The promotion of diversity and equality is a critical part of being a world-class leader in transportation and logistics. At TFI, we are committed to fostering a diverse workplace where everyone has the opportunity to thrive through the development, implementation and reinforcement of positive policies and practices.





## LIVING AND BREATHING OUR CORPORATE MISSION

As reflected by our success story, we deliver more than freight at TFI International. Our 26,200-plus employees across North America live and breath our mission on a daily basis. The end-result is a best-in-class customer service focused on quality, safety and protection of the environment.





[WWW.TFIINTL.COM](http://WWW.TFIINTL.COM)

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